



GO TEAM CLEAN



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How Can Stanion's Clean Energy Team Help Me?

It's as easy as 1 - 2 - 3!

Step 1:

- Qualify prospects by reviewing customer electric usage/bills and their goals.
- Perform remote site assessments using industry tools to determine system size and project viability.
- Set realistic expectations and address misconceptions.

Step 2:

- Perform a site analysis assessing site variables.
- Propose array locations based on structural design, customer preference, and shading analysis.
- Identify equipment requirements and arrange system components, taking into consideration the existing electrical system, code compliance, and site analysis results.

Step 3:

- Create a proposal detailing system size and equipment layout, performance analysis, financial benefits based on utility rates and tax incentives.
- Provide complete material package, delivered when and where you need it.
- Maintain a stock of solar materials in Stanion locations across the state.

Why choose the Stanion Clean Energy Team?

"...system has been accepted by the utility and is currently producing energy! [The customer] is thrilled, I am thrilled!!! You were right when you said we would be surprised how easy it all would be...fantastic job getting us through this. Hopefully there will be more in the future. Just wanted to say THANK YOU for your help and guidance on this project!" - Bill Von Elling (Von Elling Electric, Inc. Manhattan, KS)



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